


A photograph of a city skyline at dusk or dawn, with tall buildings and some lights on. A blue triangle is in the top right corner.

5 ways to Gain

through effective insurance solutions



Gain Insurance is a new generation commercial insurance intermediary that combines international experience with unique personalised client service.

Gain Insurance will help you to identify and manage your risk exposures and strategically design a comprehensive insurance program that will give you the cover and confidence to drive your business success.

Here are 5 reasons why Gain Insurance will work for you.

1.

We combine international experience with local knowledge.

You get the best of both worlds.

All of our principals and senior advisors have enjoyed successful careers at some of the world's leading insurance organisations. This experience has given us a depth of business, technical knowledge and level of professionalism most firms our size can't deliver. With international best practice thinking and products, we are in a better position to identify and assess your risk exposures then design a tailored, comprehensive insurance program that's right for your business.





2.

We believe in personalised service. You get to deal directly with the principals.

Personal service is a term that is thrown around a lot in our industry. But it doesn't mean much when you read it on a website, ring the contact number and are greeted by an automated voice with a range of press-a-number options.

When you ring us, you get us. We want to hear from you. In fact, we like to think that you only need to make one phone call and we'll take care of the rest.

For us, "personal service" is not just a throw away line. It's what we expect and it's what we deliver. We promise a unique level of personalised service that you will not receive from large insurance intermediaries without the international price tag or less professional smaller operators.

We will be available. We will be responsive. We will understand your business. We will make things happen fast. We will get you the best deal. We will fight for your claim. We will care. After all, your success is our success. Literally.

3.

We're part of the
IAA national network.
You get all the benefits
of scale and strength.

Gain Insurance is a corporate authorised representative of Insurance Advisernet Australia, which is one of the largest Australian networks of independent insurance advisors and a principal member of the National Insurance Brokers Association. In addition, and through partnership with the publicly listed Austbrokers Group who control over \$2.2 billion in gross written premium, we have further strengthened our ability to deliver a vast range of insurance products and services.

Our relationship with IAA allows us to maintain our local presence and commitment to personal service while still being able to tap into a national buying group for the products, services and support needed by our customers. So you get all the benefits of scale and strength of a national network of insurers without any loss of personal care and attention.

4.

We've got real business understanding and specific industry sector expertise.

You get a tailored solution that's right for your business.

When you deal with Gain Insurance you are dealing with the principals, not a revolving door of junior advisors. And like you, we're business people, running our own business. We understand where the risk and value is in a business. We understand the pressures you face each day just running your business. We'll make it easy as possible for you so you can focus on what you do best – run your own business.

All our principals also have sector specific expertise in a number of key industry segments including property owners, construction, civil contractors, heavy transport, manufacturing, food services, wineries, hotels and clubs. We understand the particular risks and opportunities that exist in these industries and we can strategically design a tailored insurance program that provides the most effective cover for your business.

We're used to the non-standard and will go beyond the usual, traditional insurance transaction by combining our risk management, risk transfer and risk reduction experience. We'll negotiate specific contract provisions and variations to ensure the cover fits your business, rather than try to make your business fit within a standard off the shelf cover.



5.

We're an independently owned
and operated Australian company.
You get more choice and better value.

Gain Insurance is a commercial insurance intermediary – which means we're not tied to any one company or product. So, we can bring you the widest range of insurance products from a range of reputable insurers to ensure you get the right cover and the most competitive premiums. It also means we're not carrying any unnecessary agency or administrations costs. Which means more options and more value.

We're proudly Australian owned and operated. Our knowledge of the local market comes from first hand experience, not a report read by someone on the other side of the world. So, we can respond to our clients promptly, taking into account the prevailing market conditions.

And, it just feels good to know that when we work together we are supporting Australian business.

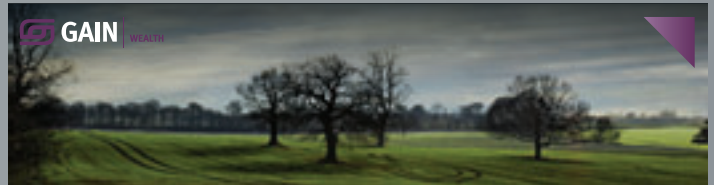
The Gain Group

Gain Insurance is part of the Gain Group of businesses.

The Gain Group provides integrated business solutions designed to create holistic business success for our clients.



Gain Insurance is a new generation commercial insurance intermediary that combines international experience with unique personalised client service. With specialist knowledge in key industry segments including property owners, construction, civil contractors, heavy transport, manufacturing, food services, wineries, hotels and clubs. Gain Insurance will assist you to manage your risk and strategically design a comprehensive, tailored insurance program.



Gain Wealth provides professional financial advice to help our clients create, manage and protect their wealth. Offering a very personal approach, Gain Wealth will tailor cost effective solutions across the key areas of life insurance, superannuation and investments.



Gain Accounting provides total accounting solutions from a strategic business perspective. With extensive experience in business planning and structuring and access to an international network, Gain Accounting works with our clients to maximise their growth and profitability. Our experience spans a range of industries including manufacturing, wholesaling, construction, food & hospitality, retail and education. We also provide tax and management accounting as well compliance support.



Gain Finance provides our clients with access to the finance they need to fuel their business success, including motor vehicle leasing, equipment finance, chattel mortgages, hire purchases and commercial finance. Gain Finance works with our clients to design and structure the most effective and competitively priced financing options.

Call Us. We promise to answer. And listen.

To discover how your business can GAIN a competitive advantage through effective insurance solutions, call any one of our senior advisors today.

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Gain Insurance comprises five separate entities: ZEY Nominees Pty Ltd, Rubilly Pty Ltd, Gain Insurance Pty Ltd, Lukaja Pty Ltd and DJ Haydon Pty Ltd. Each of these entities trade separately under the business name Gain Insurance under a licensed agreement from Gain Insurance Pty Ltd and are Authorised Representatives of Insurance Advisernet Australia Pty Ltd | AFSL No 240549



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